

# FINANCE & OPERATIONS BOARD ADVISORY COMMITTEE MEETING MINUTES

Date: March 28, 2024 Time: 7:30 a.m. Place: Board of Education Room

The Finance & Operations Advisory Committee met on March 28th in the District Office Board Room. Dave Arteberry with Stifel Nicholas reviewed a potential bond refunding opportunity for the District for the 2015-AB bonds. If market interest rates do not materially increase, the 2024-A refunding bonds would be sold in June. District administration reviewed the proposed meal prices, transportation fees, facility rental fees, and academic fee schedules for 2024-25. Bids and Contracts were reviewed by the Operations Department, with input from the Academic Services Department for Curriculum related purchases. The next Finance & Operations Committee meeting is scheduled for May 9th in the District Office Board Room.

### **DESIGN & CONSTRUCTION CONTRACTS**

MLT-2401 Construction Administration Services – from Benchmark Inc. for BVH & BVN (Bond \$53,500.00 Estimated)

**ECC-2401 Testing, Balancing, and Commissioning Services** – from AccuTec Services Inc. for HLC (Bond \$18,645.00 Estimated)

**ECC-2401 Early Childhood Classroom Additions** – from Building Controls and Services Inc. for HLC (Bond \$109,006.00 Estimated)

**ECC-2401 Early Childhood Classroom Additions** – from Graybar Electric Company, Inc. for HLC (Bond \$21,405.72 Estimated)

**ECC-2401 Early Childhood Classroom Additions** – from Walsh Door and Security for HLC (Bond \$170,781.00 Estimated)

**CHE-2401 Survey and Geotechnical Services** – from Olsson Inc. for CHE (Bond \$15,150.00 Estimated)

**Restroom Study** – from KC Architects LLC for 5 High Schools and 9 Middle Schools (Bond \$29,390.00 Estimated)

**Professional Testing Services** – from Kruger Technologies Inc. for BVN Weight Room (Bond \$17,500.00 Estimated)

**Professional Testing Services** – from Kruger Technologies Inc. for BVW Gym Addition (Bond \$20,000.00 Estimated)

**Weight Room Facility** – from Straub Construction Company Inc. for BVN (Bond \$5,615,829.00 Estimated)

## <u>BIDS</u>

**21022 Disaster Mitigation and Restoration Services** – Year 4 of 5 (2024-25) from Frontier Restoration, NCRI, Service Master, and Zipco for District Wide (General Fund \$200,000.00 Estimated)

**23017 Prime Food Vendor RFP** – Year 2 of 5 (2024-25) from US Foods, Inc. for all District Locations (Food & Nutrition \$3,800,000.00 Estimated)

**23024 Produce Food Vendor RFP** – Year 2 of 3 (2024-25) from C & C Produce for all District Locations (Food & Nutrition \$623,504.45 Estimated)

**24009 Cabling Services RFP** – from Envision Technology Group for OMS and LMS 24-073 (Bond \$390,760.00 Estimated)

**24017 Musical Instruments** – from KC Strings \$7,768.00; West Music \$1,115.77; Ernie Williamson \$6,534.00; Steve Weiss Music \$16,726.00; Washington Music \$44,607.50; Sweetwater Sound \$2,345.00; Manning Music \$7,546.00; Palen Music \$25,342.50; Music & Arts/Guitar Center \$22,812.31; Alamo Music \$19,124.77; and Meyer Music \$45,815.33 for District Wide (Capital Outlay \$199,737.98 Estimated)

**24018 Pool Controllers** – from Icon Pools LLC for installation of new pool controllers at BVH, BVN, BVW, & BVNW (Capital Outlay \$64,200.00 Estimated)

### STATE & LOCAL CONTRACTS - PURCHASES

**4J Facility -** This purchase is for Maintenance Coating on all wood gym floors in the District. (Capital Outlay \$54,665.10 Estimated)

**Brady Industries (24/25)** - This purchase is for hand soap for the operation of the District for the 24/25 school year (General Fund \$38,000.00 Estimated)

**CDW-G** – This purchase of the Airtame devices will be for the A/V digital signage conversion and classroom replacement devices. 24-060 (Bond \$96,250.00)

**CDW-G** – This purchase is for the Informacast paging license upgrade for District Wide page replacement project. 24-063 (Bond \$203,393.50)

**CDW-G** – This purchase is for BVSD's Internet Firewall Hardware with 5 Year Service and Support. 24-072 (Bond \$754,508.00)

**Conference Technologies Inc.** – This purchase is to repair control board in the Performing Arts Center at BVW (Capital Outlay \$20,000.00 Estimated)

**Kenton Bros. Inc.** - This purchase is for campus access control upgrades to District Campus buildings. 24-061 (Bond \$88,512.62 Estimated)

**Kenton Bros. Inc. -** This purchase is for North Transportation building access card system. 24-070 (Bond \$10,636.81 Estimated)

**Kenton Bros. Inc.** - This purchase is for Gallagher License for Avigilon equipment and Intercom equipment integration. 24-084 (Bond \$10,781.98 Estimated)

**McConnell and Associates Corp.** - This purchase is for scheduled maintenance for track striping at BVW, BVN, and SWIDAC. (Bond \$341,578.00 Estimated)

## **CURRICULUM**

**Amplify Education, Inc.** – This purchase includes teacher editions and digital access for middle school ELA teachers for 7 years. The teacher digital access includes assessments, reteaching and extension materials including grammar and morphology, a robust data dashboard with support for personalizing instruction, the teacher manual in digital form and presentation files for instructional support. There are also embedded features to support English Language Learners. For students, the purchase includes consumable student textbooks and writing journals replenished annually for the length of the adoption. Students will also have digital access to the resource with embedded supports and scaffolds, opportunities for formative assessment and exit tickets, interactive learning experiences and robust amount of literature. (Learning Resource)

<u>2022/2023</u>	<u>2023/2024</u>
N/A	\$929,987.00 (7 Yrs.) Estimated

**Cengage Learning** – This purchase request is to adopt resources for 7 years for high school students enrolled in the Meteorology course including a printed teacher edition and digital access to the textbook and other instructional resources for teachers. It also includes class set of 35 textbooks for student use and digital access to the textbook and other instructional components. (Learning Resource)

<u>2022/2023</u>	<u>2023/2024</u>
N/A	\$39,169.48 (7 Yrs.) Estimated

**Cengage Learning** – This purchase is a 2-year extension of the current BIM Geometry, Larson 1 resources and includes digital licenses for students and teachers with online access to learning resources and assessments. (Capital Outlay)

<u>2017/2018</u>	<u>2023/2024</u>
N/A	\$70,429.32 (2 Yrs.) Estimated

**Houghton Mifflin Harcourt Publishing -** This purchase is a 2-year extension of the current Algebra 1 resource and includes digital licenses for teachers and students with online access to learning resources and assessments. (Capital Outlay)

<u>2017/2018</u>	2023/2024
N/A	\$135,600.00 (2 Yrs.) Estimated

**McGraw Hill Education** – This purchase request is for an ELA resource for high school students in on-level and honor courses. Included in the teacher materials are assessment, rich reports to drive instructional decisions and additional resources in structured literacy components such as grammar and morphology. There are embedded supports for students who are English Language Learners, students in need of additional support and students who benefit from extension. The student resources include a consumable text as well as digital access to the text and additional learning experiences. This is a 1-year purchase request with the intent for this to be a 7year adoption and plan to bring a 6-year request next spring. (Learning Resources)

2017/2019	<u>2023/2024</u>
N/A	\$282,262.68 Estimated

**Savvas Learning Company LLC**– This purchase is a 2-year extension of the current High School Math Common Core 2015 Algebra 2 digital resources for Grades 10/11 including the 2year renewal of MyMathLab licenses for teachers and students with online access to learning resources and assessments. MyMathLab is used in Advanced Algebra, Precalculus, Accelerated Precalculus, AP Precalculus, AP Calculus AB, and AP Calculus BC. (Capital Outlay)

<u>2017/2018</u>	<u>2023/2024</u>
N/A	\$339,675.00 (2 Yrs.) Estimated

#### **CONTRACTS**

**ACT Inc.** - This is for the Pre-ACT 9 for freshmen to take on the high school testing day in Spring 2025. The cost of the test is 19/student - 1 discount/student = 18/student x an estimated 2000 freshmen = 336,000. (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$20,604.00 Estimated	\$36,000.00 Estimated

**College Board -** This is for Advanced Placement Testing which is paid for by parents through activity accounts. Estimated number of testers for 24-25 is based off of the number of testers over past years. NOTE: The cost is \$108/test and is divided as follows – \$88/test to College Board (tests cost \$97 each, but schools get a \$9 rebate per test), Total Registration collects \$1.86/test, we keep the rest to help with test administration. [The biggest cost for schools is hiring proctors to administer exams, who we pay \$20/hour.] Additionally, it is possible that College Board increases the cost per test. They make those decisions each summer. (Activity Funds)

#### 2023/2024

<u>2024/20</u>25 \$420,444.00 Estimated \$432,000.00 Estimated

College Board - This is for PSAT NMSQT testing for sophomores and juniors who opt-in to testing at each of the five high schools, and we have roughly 2,000 testers across our buildings each school year. We charge students \$22 per test, of which \$1 goes to Total Registration, and \$18 goes to College Board. The other \$3 helps offset building costs in test administration. [NOTE: The price is subject to change, College Board reviews prices in the summer.] (Activity Funds)

> 2023/2024 2024/2025 \$41,690.00 Estimated \$44,000.00 Estimated

Edupoint Educational Systems – This contract will co-term the yearly Synergy tech toolbox contract with the main Edupoint software license agreement starting 9/13/2024. 24-092 (Capital Outlay)

<u>2022/2023</u>	<u>2023/2024</u>
\$69,311.00 Estimated	\$72,121.60 Estimated

**Egencia Inc.** – This provides a travel management solution for meeting the travel needs of our district employees. This system streamlines our process and provides information on travelrelated expenditures. Employees traveling for professional development may book their air, hotel, and car rental expenses through this system. Although Egencia is the tool, payments are made to different airlines, hotels and car rental companies under this umbrella authorization. (Learning Resources)

<u>2023/2024</u>	<u>2024/2025</u>
\$60,000.00 Estimated	\$70,000.00 Estimated

Favorite Healthcare Staffing - Originally reported in September for \$75,000, additional funds are needed for full time nursing services for a High School student. (SA) (Special Education)

<u>2022/2023</u>	<u>2023/2024</u>
N/A	\$75,000.00 Estimated
	\$30, 000.00 Additional Estimate
	\$105,000.00 Revised Estimate

Johnson County Controls Fire Protection LP – This is for 2024-2025 fire alarm inspections District-wide. (General Fund)

2023/2024	<u>2024/2025</u>
\$69,311.00 Estimated	\$72,121.60 Estimated

**Kronos SaaShr. Inc.** – This is for the annual renewal for Kronos equipment services for 88 time clocks. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$27,310.94	\$29,625.78

**Maxim Healthcare Services** – Originally reported in August for \$50,000, additional funds are needed for LPN to provide services for a Middle School student. (GS) (Special Education)

2022/2023	<u>2023/2024</u>
N/A	\$50,000.00 Estimated
	\$17,000.00 Additional Estimate
	\$67,000.00 Revised Estimate

**Powerschool Group LLC -** This purchase will be for license and subscription fees for the Business Plus Enterprise Management Service software. 24-064 (Capital Outlay)

<u>2022/2023</u>	<u>2023/2024</u>
\$27,440.75	\$31,473.55

**Renaissance Learning Inc.** - This is year 3 of 3-year agreement with eduCLIMBER, our intervention and data dashboard tool. This tool helps in a number of ways including ability to view student data in one location thereby enhancing educator effectiveness and team problem solving process, ability to track and record the effectiveness of academic and behavioral interventions, and ability to create custom dashboards and forms to streamline the intervention process at the school level. eduCLIMBER continues to be an increasingly valuable part of our day-to-day work in teaching & learning. [NOTE: The quote is from Illuminate education from a couple of years ago as that still governs our agreement, however, Illuminate has since been bought out by Renaissance. Renaissance bills based off of our student enrollment as reported to KSDE.] (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$120,135.00	\$119,490 Estimated

**Renaissance Learning Inc.** - Fastbridge is a MTSS-aligned assessment platform that helps ensure we have all necessary assessment tools (screening, benchmarking, progress monitoring) for Reading, Math and Behavior as we build our MTSS structure. Since this is a KSDEsupported contract, we get it at \$4/student instead of the full price of \$8/student. We pay yearly and the \$4/student price is locked in for at least the next 2 years. This will be year 2 with Fastbridge. The final amount that Renaissance Learning Inc. bills is based on our number of students reported to KSDE. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$89,220.00	\$89,220.00 Estimated

**Summit Behavioral Services LLC** - Originally reported in November for \$32,000, a student will be receiving services from Summit Achievement Center for the remainder of the 23-24 school year. (NN)

<u>2022/2023</u>	<u>2023/2024</u>
\$29,126.00	\$32,000.00 Estimated
	\$68,000.00 Additional Estimate
	\$100,000.00 Revised Estimate

**Summit Behavioral Services LLC** - Originally reported in August for \$200,000, This contract is for the BCBA's and implementers that will provide instructional and support coverage at various schools as needed.

<u>2022/2023</u>	<u>2023/2024</u>
N/A	\$200,000.00 Estimated
	\$80,000.00 Additional Estimate
	\$280,000.00 Revised Estimate

**TPR Education LLC/The Princeton Review** – This contract will provide materials for ACT prep class at each school. Parents pay the course fee to schools and schools pay Princeton Review. We are estimating that 300 students take the course at \$99/student. (Activity Funds)

2023/2024	<u>2024/2025</u>
\$29,700.00 Estimated	\$29,700.00 Estimated

**UPC Sequin/Infinitec Coalition** - Infinitec Assistive Technology Equipment Rental Library will give BVSD access to online classroom materials that use technology to advance independence and promote inclusive opportunities for students with disabilities. This is a three-year agreement which expires June 30, 2027. (Capital Outlay)

2023/2024	<u>2024/2025</u>
\$15,540.00 (1 Yr.)	\$48,245.00 (3 Yrs.)

**Xello Inc.** – This is year 2 of 3-year agreement. As part of our accreditation process, we must maintain an IPS Individual Plan of Study for each student. This process includes career cruising, post-secondary planning, etc. We have maintained this information and process in an online tool for many years. The state of Kansas has recently endorsed and negotiated discounted pricing for Xello. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$62,489.40	\$50,439.40

*The next Finance & Operations Advisory Committee meeting will be on May 9, 2024 at 7:30 a.m. in the Board of Education Room, District Office.*